

June 1<sup>st</sup>, 2020

**Dear Valued Business Partner**

We would like to extend a special appreciation to all our healthcare partners, who amid the Covid-19 pandemic, continued to serve the needs of their communities, patients, and the world. The entire Exsurco Medical Team thanks you for your tireless commitment to saving lives and pushing forward during these uncertain times and extremely difficult circumstances.

As local, state and federal agencies begin to lift shelter in place restrictions and orders, Exsurco will continue to stay in front of these orders and deliver products to our customers. We have maintained production and processed orders throughout the COVID-19 situation to provide critical products for both the Tissue and Surgical markets. As additional needs emerge with the restart of elective surgeries and increased business, we stand ready to serve you. We are in this together and you can count on us to maintain a secure and robust inventory supply.

**Exsurco Operations**

We are an essential healthcare company, and by this understand the importance and impact our products have on your ability to provide lifesaving procedures to patients in need. Throughout the pandemic, we continued to provide just-in-time inventory to those who needed it the most. During this time, we have also taken extra precautions to ensure the safety of our staff who continued to be on site and staff who were able to work remotely from their homes. As an ongoing commitment to customers, we update our forecast and raw material inventory routinely to meet surge in demand for our precision excision products.

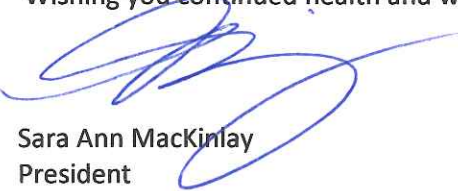
**Exsurco Staffing**

As Exsurco returns to full staffing in our office and production facility, we developed a "Restart Plan" in compliance with the State of Ohio guidelines. This plan offers optimal protection to our workforce, their families, and our customers. We have taken steps to manage the following:

- Social Distancing- in all areas of our building
- PPE access (includes providing staff with face masks, cleaning protocols, and personal cleaning supplies)
- Health Status Awareness (appropriate temperature monitoring protocols)
- Self-Health Monitoring to prevent the risk of spreading COVID-19
- Elevated full building cleaning protocols
- Restricted visitor access
- Comprehensive travel guidelines

We want to assure you we are fully capable and ready to move ahead. We also ask that if you have any changes in your supply chain or business to contact us so we can build that into future planning needs. You are a valued partner to Exsurco Medical and if you have any further questions or comments, please don't hesitate to contact me directly at [saraannmackinlay@exsurco.com](mailto:saraannmackinlay@exsurco.com)

Wishing you continued health and wellness as we continue to navigate through these times.



Sara Ann Mackinlay  
President